SAP

C_TS460_2022
SAP Certified Application Associate - SAP S/4HANA Sales 2022 Upskilling

Questions And Answers PDF Format:

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Version = **Product**

Latest Version: 6.0

Question: 1

Which of the following are characteristics of SAP Smart Business in SAP S/4HANA?Note: There are 2 correct answers to this question.

A. It uses SAP Analytics Cloud as its analysis engine.
B. Its user interface supports multiple channels.
C. Although SAP Smart Business is embedded in SAP S/4HANA, it requires a separate installation.
D. It combines real-time insights with analytics and transactional follow-up activities.

Answer: CD

Question: 2

Which of the following are benefits of using the business partner (BP) approach in SAP S/4HANA? Note: There are 2 correct answers to this question.

A. Only one role is required for each BP.
B. A BP can have both the customer role and the supplier role.
C. Multiple address handling is available for a BP.
D. Account groups no longer need to be maintained.

Answer: BC

Question: 3

In the standard SAP S/4HANA system, which of the following documents are configured with a billing block by default?Note: There are 2 correct answers to this question.

A. Returns order
B. Credit memo
C. Free-of-charge order
D. Credit/debit memo request

Answer: AD

Question: 4

What is controlled by the text determination procedure for a sales document? Note: There are 2 correct answers to this question.

A. That a specific text object is used as the text source
B. That a text should be retrieved in a specific language
C. That determination of a text is mandatory
D. That a text should be determined automatically

Answer: AB

Question: 5

You create a set of working times because you want delivery scheduling to be performed using precise scheduling.Where do you assign the working times?

A. Warehouse
B. Plant
C. Route
D. Shipping point

Answer: D

Question: 6

What do you have to put in place in order to use invoice lists?Note: There are 3 correct answers to this question.

A. Assign all customers to be included to the common payer master record
B. Assign a common payer to all customer master records to be included.
C. Assign an invoice list type to the billing factory calendar.
D. Assign a factory calendar to the payer master record.
E. Assign an invoice list type to the billing types to be included.

Answer: CDE

Question: 7

You are creating a material master for the services your organization provides.Which of the following views in the material master must you maintain?Note: There are 2 correct answers to this question

A. Costing

B. Purchasing
C. Sales
D. Basic data

Answer: CD

Question: 8

In which document type is the item reference status set to Partially Referenced after a partial quantity has been referenced?

A. An inquiry that has been referenced by a quotation
B. A quotation that has been referenced by an order
C. An order that has been referenced by a contract
D. An inquiry that has been referenced by an order

Answer: B

Question: 9

Which standard calculation rules are available when setting up a free goods master record? Note: There are 2 correct answers to this question.

A. Unit reference to units
B. Pro rata
C. Maximize quantities
D. Inclusive quantities

Answer: AB

Question: 10

You want to create a new SAP Smart Business evaluation that uses a new KPI, and add it to the SAP Fiori launchpad.Which steps must you complete?Note: There are 3 correct answers to this question.

A. Configure the visualization of the new KPI by adding it to a tile.
B. Create a new group and a new KPI.
C. Create and activate a report for the new KPI.
D. Assign a new tile to the newly created group.
E. Create a relevant exception report in the appropriate back-end system.