

*HP*

*HPE0-P27*  
*Configuring HPE GreenLake Solutions*

**Questions And Answers PDF Format:**

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*Version = Product*



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# Latest Version: 7.0

## Question: 1

Does this business goal align with the value of an HPE GreenLake solution?

Solution: preserve capital with a different consumption model.

- A. Yes
- B. No

**Answer: A**

Explanation:

Reference: <https://cdw-prod.adobecqms.net/content/dam/cdw/on-domain-cdw/brands/hewlettpackard-enterprise/hpe-greenlake-flex-capacity-brochure.pdf>

## Question: 2

You are designing a custom HPE GreenLake solution for a customer who needs a virtual desktop infrastructure (VDI) platform.

Is this a guideline you should follow to determine the solution components to include? Solution: Avoid mixing different families of HPE products, such as Synergy and Primera.

- A. Yes
- B. No

**Answer: B**

Explanation:

Reference: [https://www.hpe.com/emea\\_europe/en/integrated-systems/synergy.html](https://www.hpe.com/emea_europe/en/integrated-systems/synergy.html)

## Question: 3

Is this solution component included in all HPE GreenLake deals?

Solution: Monitoring through Adaptive Management Services.

- A. Yes
- B. No

**Answer: A**

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Explanation:

Reference: <https://www.uniquesolutionsit.com/services/hpe-greenlake-management-services/>

### Question: 4

Is this a true statement about Excel Business Case tool outputs?

Solution: HPE GreenLake calculations are based on averages from large enterprise customers.

A. Yes

B. No

**Answer: B**

### Question: 5

Is this how you should approach a customer who makes purchasing decisions using total cost of ownership (TCO)?

Solution: Calculate ROI without NPV because this customer does not care about present value.

A. Yes

B. No

**Answer: B**

Explanation:

Reference: [https://psnow.ext.hpe.com/doc/a00026222enw?jumpid=in\\_lit-psnow-red](https://psnow.ext.hpe.com/doc/a00026222enw?jumpid=in_lit-psnow-red)

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